



Rapid response to Internet driven business; Lactalis UK Ltd select Biz Connect AS2 solution

Question: As a supplier, what do you do when Asda/Walmart transfers its current EDI from value added networks to the Internet?

Answer: Do the same.

Lactalis one of the world's leading cheese/dairy manufacturers recognised they had to change tactics in-line with Asda/Wal-Mart's switch to web EDI to enable them to work effectively with the purchasing giant.

Why choose Biz Connect?

Biz Connect offered Lactalis the ability to interface with their existing EDI system by way of an additional communication module.

Why choose integrated Management Solutions (IMS)?

"We found IMS extremely helpful and efficient in providing a competitive quote." "We are extremely happy with the service that IMS provides." *Mr Neal Palmer-Cook, Financial Director, Lactalis UK Ltd.*

When Lactalis first came to implement the Biz Connect solution IMS were the only company that guaranteed the job would be completed within Lactalis' and Asda/WalMart's timescale. No

mean feat, but to top that IMS were also significantly cheaper than the competition.

How did they do it?

The first step was to upgrade their existing EDI system to the latest release, which allowed the chosen software, Biz Connect, to be configured as an additional communications module. Lactalis UK opted to perform the upgrade themselves, with support from IMS.

A consultant with over 18 years EDI experience from IMS, performed the installation and configuration of Biz Connect software, and set up the communication module interface to the existing EDI software. The combined resources of the Network Administrator, The Systems Administrator, The Network Configuration Consultant, and the user, were co-ordinated by the consultant in order to obtain the required level of access to all the systems when required.

Security work had to be done to ensure that the messaging solution was secure, and could work harmoniously with all parties' security infrastructures and public-key arrangements, whilst allowing the Biz Connect message server to communicate correctly.

The Network Administrator and the Network Support Consultant, defined a suitable solution and implemented allowing Asda/Wal Mart to send test orders which after the usual teething troubles satisfied the stringent security requirements.

By implementing Biz Connect Lactalis UK Limited now has **full** AS2 capability providing enhanced secure communications with their trading partners.

"Analysts say moving to web EDI will change the B2B strategy of suppliers in the retail sector. It will bring cheaper and easier support of supply chain systems for top-tier enterprises, but may increase costs for those at the lowest level of the supply chain."

For further details on how IMS can help your company contact:



Website: <http://www.imsolutions.info/>
32 Wheathouse Close, Putnoe
Bedford. MK41 8JX
Tel: +44 (0)1234 272499